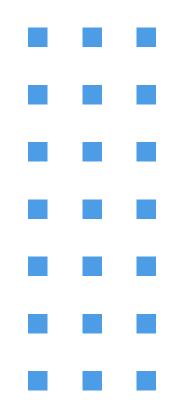
# Which LinkedIn Content Actually Gets Cited by AI?

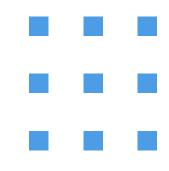




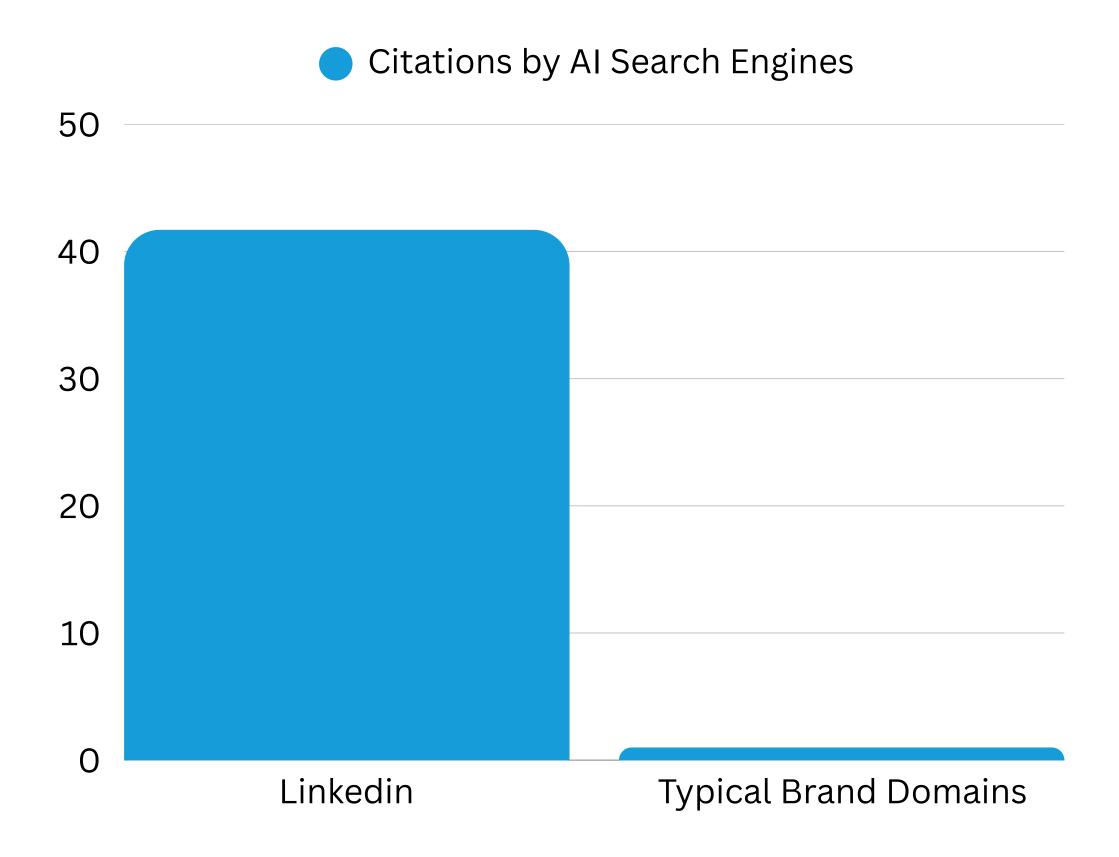


We Tracked Performance Across All Major Al Engines to discover the 2026 Opportunity for B2B Marketers

BRIGHTEDGE



# LinkedIn Dominates Professional AI Citations



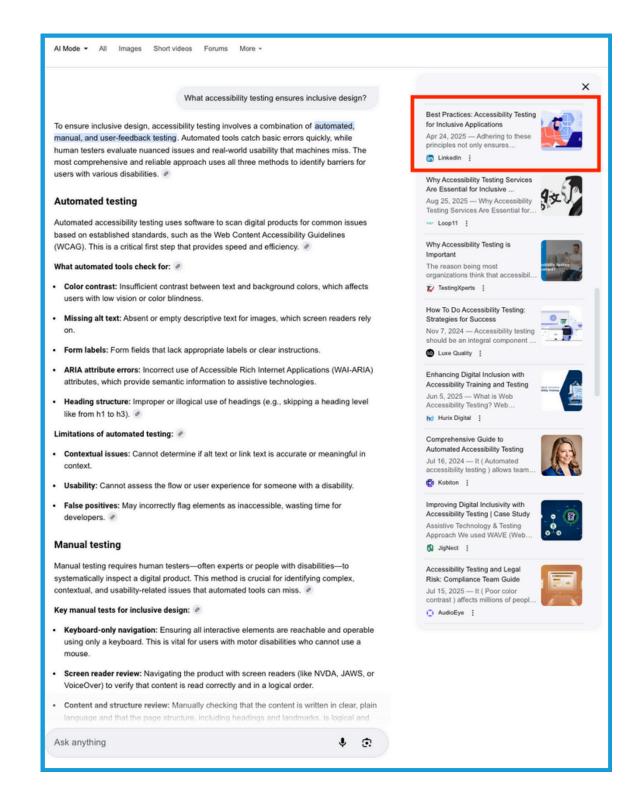
LinkedIn performs 41.7x better than the average domain Ranking #7 out of 10,000+ domains tracked

# The Query Types Getting Al Overviews

#### **Topics AI turns to Linkedin For:**

- Specific process guidance
- Career Strategies
- Financial Planning resources
- B2B Marketing Techniques
- Industry Specific Tutorials
- Business Strategy
   Frameworks
- Industry Trend Analysis

"What accessibilty testing ensures inclusive design?"



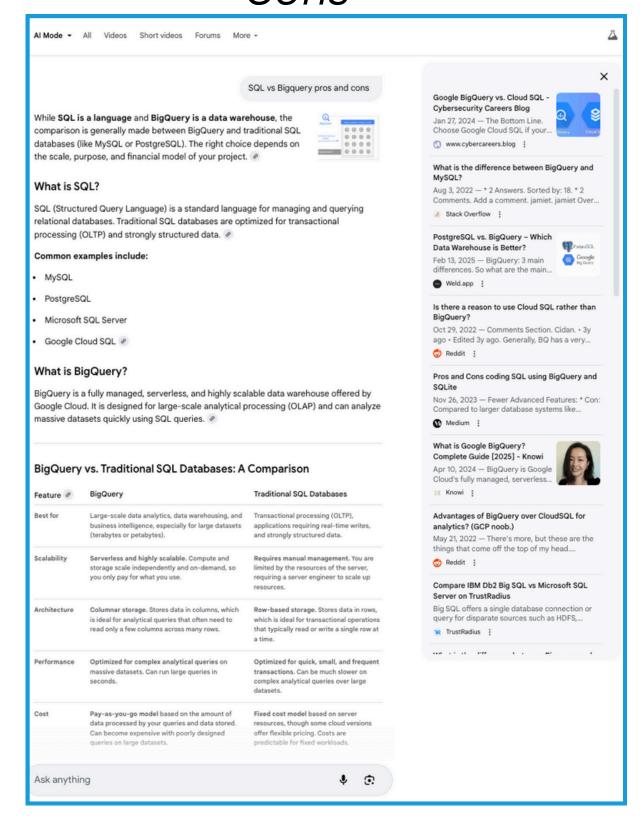
Top Citationin AI Mode is a Linkedin Pulse Article from a Usability Testing Firm

# Where Linkedin isn't likely cited

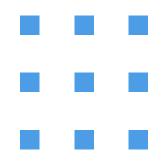
#### Topics AI isn't citing Linkedin:

- Comparisons
- Promotions for events (webinars, conferences etc)
- ROI Calculators (without an education piece)
- Brand storytelling
- Product feature rundowns
- Cost/pricing Prompts

"SQL vs. BigQuery Pros and Cons"



Al Mode cites sources such as Reddit but doesn't go to Linkedin Pulse or Learning for a citation.



# Your LinkedIn AI Optimization Checklist



Identify High-Value Prompts: Identify which prompts in your industry already trigger LinkedIn citations



**Transform Top Content into Guides:** Convert your best-performing thought leadership into "how-to" Pulse articles - the format growing 100% week-over-week.



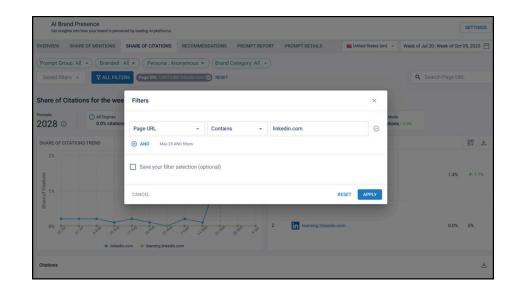
Apply for LinkedIn Learning: If you have signature expertise, consider the instructor application. One course can deliver more AI visibility than years of regular posting.



Track Your LinkedIn Performance: Monitor your Pulse articles and Learning courses for progress in citations

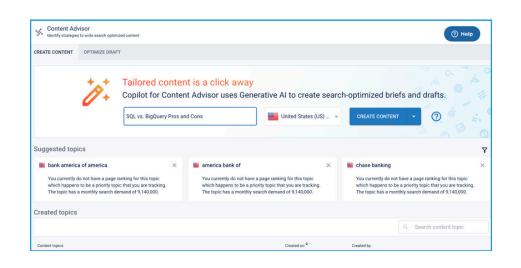
# BrightEdge Connects your Linkedin Efforts to Your AI Visibilty

#### Identify which prompts cite Linkedin



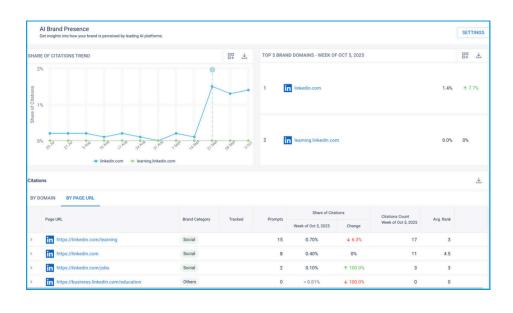
AI Catalyst uses a filter which can isolate Linkedin across all your prompts. See across groups of prompts where Linkedin is most prominent to build your strategy

#### Copilot creates winning Linkedin Pulse articles



Copilot for Content Advisor is a valuable tool for creating off-page content. Simply input target prompts to leverage AI for generating FAQs and identifying essential content, with the option to edit drafts to add unique statistics and findings.

#### Filter to your Linkedin Content to see how it is trending



AI Catalyst features a filtering system that enables you to sort by specific URL attributes. Develop these filters for your pulse and learning content pieces to track their performance trends by engine over time.